



**GOA INSTITUTE
OF MANAGEMENT**

Powered by

upGrad

Executive Post Graduate Program in Health Care Management

11 Months | Online



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ABOUT UPGRAD

- upGrad is India's largest online higher education company with a learner base of **2 million+ learners across 85+ countries.**
- **Having ranked #1 in LinkedIn's Top Startups in India 2020 and having been** awarded the title of 'Best Tech for Education' by IAMAI in 2019, upGrad was among the Top 50 Fast-growing Companies listed by the Financial Times.
- Online education is a fundamental disruption that will have a far-reaching impact. upGrad was founded taking this into consideration. upGrad is an online education platform to help individuals develop their professional potential in the most engaging learning environment. Since its inception, upGrad has delivered over 20 million hours of learning, delivering programs by collaborating with universities across the world including Liverpool John Moores University, SSBM Geneva, IIM Kozhikode, IIT Bangalore and Deakin Business School among other marquee universities and institutes.
- Furthermore, our strong placement network, industry mentorship and the credibility of a master's degree will provide you with just the right push to accelerate your career in Healthcare Management.



“

Our aim is simple:
We strive to create high-impact,
hands-on experiences that prepare
students for meaningful and
productive careers.

”

Ronnie Screwvala

Co-founder and Executive Chairman

upGrad

ABOUT

GOA INSTITUTE OF MANAGEMENT

We believe that learning never stops at GIM. Our motto is to prepare our students to be responsive and responsible leaders, making a difference in society. Our outdoor learning complements classroom learning in a 50-acre scenic campus at the foothills of the Sahyadri ranges. GIM is an autonomous body approved by the norms of AICTE (All India Council of Technical Education), which offers two years of full-time residential PGDM programs, i.e., PGDM, PGDM-Healthcare Management (HCM), PGDM-Big Data Analytics (BDA) and PGDM Banking, Insurance, and Financial Services (BIFS), as well as the Fellow Programme in Management (FPM). The PGDM Part-time program for working executives is a non-residential program carried out over weekends for working professionals.

GIM celebrates bonding and connections with over 4,000 of its influential alumni located in more than 15 countries across the globe. GIM has continued to maintain 100% placements for the past many years. We promise to deliver the best knowledge with world-class faculty, industry experts, and veteran academicians. Our faculty staff consists of 70+ full-time, highly qualified, and experienced faculty, many of whom are from the industry sector. Life at GIM is bubbling with energy owing to the sports and cultural activities planned and conducted by the students. Leaders from various walks of life, both nationally and internationally, come to GIM to share their knowledge and motivation with students. Students endure a spirit of competitiveness through a series of competitions of business analysis, current affairs, sports, and cultural events.



ACCREDITATIONS AND APPROVALS



WHY

HEALTHCARE MANAGEMENT

India's healthcare industry is expected to grow \$50 billion in size by 2025. Healthcare has become more focused on innovation and technology in the post-covid era. About 80% of the healthcare ecosystem aims to increase investment in digital healthcare tools in the near future.

Telemedicine is also expected to reach \$5.5 billion by 2025. eSanjeevani, a Ministry of Health & Family Welfare conceived technical intervention, has enabled virtual doctor consultations and connected thousands of people living in remote parts of the country with doctors in major cities while sitting in the comfort of their own homes.

The country has become a hub of MedTech innovations and instead of adopting western products, Indian innovators are developing path-breaking MedTech products and solutions. India has reached an inflection point, which is leading to a rapid expansion of the HealthTech/MedTech ecosystem.

India has all the essential ingredients to grow exponentially in this sector, including a large population, a robust pharma and medical supply chain, 750 million plus smartphone users, 3rd largest start-up pool globally with easy access to VC funding and innovative tech entrepreneurs looking to solve global healthcare problems*.

Source: www.livemint.com/news/india/healthcare-in-india-seen-worth-50-billion-by-2025-minister-11662552252396.html

WHO IS THIS PROGRAM FOR?

1

FRESHERS

2

MEDICAL
PROFESSIONALS

3

EARLY-CAREER
PROFESSIONALS

4

ENTREPRENEURS

PROGRAM HIGHLIGHTS



Learn from the best faculty of GIM



Receive a professional certificate of completion from one of the top B-schools of the country



Learn from sessions by top industry experts



Get a head start in one of the fastest-growing industries



Learn about the emerging trends and best practices of the industry



Get an opportunity to visit the GIM campus with the immersion program

300+ Hours of learning

40+ Hours of virtual synchronous sessions

11 Months program

1 Capstone project

3 Day Immersion program (optional)
Attend the immersion program in the lovely campus of Goa Institute of Management and meet the faculty and your peers.

PROGRAM CURRICULUM

| Week | Course | Module |
|-------------|----------------------------------------------------------------|------------------------------------------------------|
| Week 0 | Program Introduction | Welcome Webinar |
| Week 1 - 3 | Fundamentals of Management and Organisational Behaviour | Introduction to Management |
| | | People Management |
| | | Course Project |
| Week 4 - 6 | Hospital Planning and Services | Financial Feasibility of a Hospital Project |
| | | Hospital Building Design and Planning |
| | | Course Project |
| Week 7 - 8 | Business Communication | Business Communication |
| | | Course Project |
| Week 9 - 11 | Benchmarking in Healthcare | Understanding Quality Management |
| | | Standards in Accreditation and Accreditation Process |
| | | Course Project |
| Week 12 | | Break Week |

| | | |
|--------------|------------------------------------------------|--------------------------------------------------------------|
| | | Interpreting Financial Ratios and Working Capital |
| Week 13 - 15 | Financial Management | Budgeting and Evaluating Capital Investments |
| | | Course Project |
| | | Improving Operational Efficiency |
| Week 16 - 18 | E-Skills in Healthcare | Improving Clinical Outcomes |
| | | Course Project |
| | | Managing Employee Lifecycle |
| Week 19 - 21 | Human Resource Management in Healthcare | Functions of HR in Organisational Management |
| | | Course Project |
| Week 22 | Problem Solving Skills | Problem Solving Skills |
| | | Course Project |
| Week 23 - 26 | Ethical and Legal Aspects of Healthcare | Legal Regulations for Healthcare Organisations |
| | | Medico-Legal and Ethical Aspects of Healthcare Organisations |
| | | Course Project |
| Week 27 | | Break Week |
| | | Ordering and Receiving Materials in Healthcare Organisations |
| Week 28 - 30 | Material Management in Healthcare | Storing and Issuing Materials in Healthcare Organisations |
| | | Course Project |

| | | |
|--------------|---------------------------------------------|------------------------------------------|
| Week 31 - 32 | Interview Skills | Interview Skills |
| | | Course Project |
| Week 33 - 35 | Healthcare Marketing | Approaches to Healthcare Marketing |
| | | Planning a Healthcare Marketing Approach |
| | | Course Project |
| Week 36 - 38 | Research Methodologies in Healthcare | Qualitative Research Methodologies |
| | | Quantitative Research Methodologies |
| | | Course Project |
| Week 39 - 42 | Capstone Project | Capstone Week 1 |
| | | Capstone Week 2 |
| | | Capstone Week 3 |
| | | Capstone Week 4 |



CAREER IMPACT

Career Counselling



- Craft personalised career paths with industry experts to chart out the best opportunities based on your interests
- Receive continuous check-ins to ensure sustained efforts to achieve your desired outcomes

Resume and Profile Building



- Understand the resume expectations of the industry from experts
- Evaluate your resume from the perspective of a prospective employer
- Determine areas that might require additional emphasis
- Get the best resume tips and strategies to land your dream job

Interview Preparation



- Customised interview preparation sessions focused on the roles you aspire
- Detailed review of the interview processes

ELIGIBILITY CRITERIA AND APPLICATION PROCESS



Who can apply?

- Professionals/Freshers holding any bachelor's degree can apply

Application process



Step 1: —————→
Submit Application



Step 2: —————→
Offer Roll Out



Step 3:
Pay the Block Amount



PROGRAM DETAILS



Program Start Date

Please refer to the website



Program Duration & Format

11 Months | Online



Time Commitment

8-10 hours/week



Program Fees

₹ 1,15,000 incl Taxes without Immersion

₹ 1,55,000 incl Taxes with 3 days of Immersion at the campus of
Goa Institute of Management

No-Cost EMI available

₹ 10,000 as down payment has to be paid before the program begins.

upGrad

🔍 upgrad.com

For further details, contact



admissions@upgrad.com



1800 210 2020

We are available 24*7

upGrad Education Private Limited. Nishuvi, 75, Dr. Annie Besant Road Worli,
Mumbai - 400018, India.